



" Telemonitoring and Telemedicine for Hospitals Assisted by ICT for Life saving co-morbid patients in Europe As part of a Patient personalised care program of the EU "

Work Package 6

Deliverable 6.1.

Project dissemination Publications and meetings according communication and dissemination plan

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Thalea⁾⁾⁾

Newsletter No.1

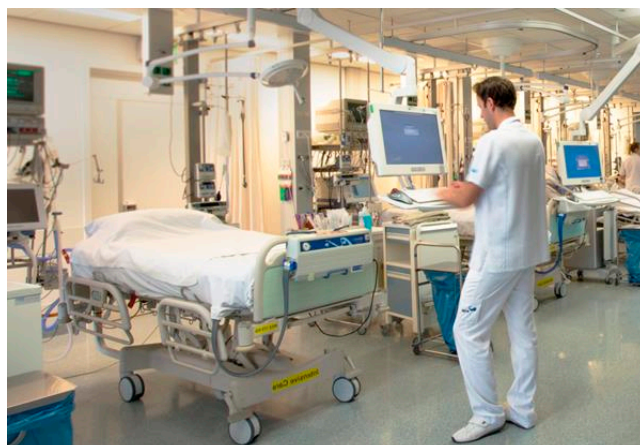
Dear all,

From now on we will provide you with regular updates on the progress of the Thalea-project via the Thalea newsletter. In this first newsletter you will find an introduction to Thalea, the status of the project and next steps in the process, feedback on the Market Consultation, and upcoming workshops and conferences.

Thelea, designing the future of ICU

THALEA aims to find new ways to enhance and strengthen telemedicine in Intensive Care Units (ICU).

The main purpose of THALEA is to enable regional or national ICU telemedicine centres to improve their care of critically ill patients. We want to achieve this by developing a new innovative ICU telemedicine system that will be able to gather information from different types of data systems, analyse and condense the amassed data from all monitored patients into relevant information



and to present this information to monitoring physicians at regional telemedicine centres. With help of the THALEA system, it will become possible to give expert intensive care to patients regionally, thus making it possible to give expert intensive care to patients in other hospitals.

The THALEA project is implemented by PreCommercial Procurement (PCP). This innovative process presents an opportunity for suppliers to develop new solutions and to introduce new technologies and products in direct cooperation with the target industry. The PCP process is flexible and allows an early dialogue between potential suppliers and the hospitals in order to optimize the ICU telemedicine system. The PCP process can be very beneficial in a situation where there is no existing system yet in the market. The development work will partly be financed by THALEA project funding, within the 7th framework programme of the European Union.

Market Consultation feedback & thanks

A Market Consultation is an essential part of the preparation of the THALEA PCP process. It is an instrument to gain insight into the

state of the art and future developments of telemonitoring. Partly on the basis of the results of the market consultation we will determine the scope of the call and the award criteria that will be used in the PCP.

All interested companies were invited to fill in an on line questionnaire for the market Consultation. The on line market consultation questionnaire was open from December 20th 2013 to February 28th 2014. An impressive number of 23 responses from 5 EU countries responded. The results of the Market Consultation have has given us a wide insight into the current state of the art of telemedicine and telemonitoring systems. It allowed contributors to give feedback on what technologies should be included in THALEA system, where they see the biggest technical challenges and which additional information should be shared in order to make scope of the challenge clearer. Contributors also gave valuable comments on data protection and privacy issues.



We were pleased to find that all respondents expressed their interest in applying to the challenge. The Thalea team therefore wants to thank everyone who participated in the Market Consultation for their efforts!

Invitation to Thalea PCP workshops & web conferences

You are interested in Thalea and its challenges, but would like to find more about Pre-Commercial Procurement? Then we would like to cordially invite you to our PCP-workshop at Aachen University Hospital on the 31st March 2014 from 10:30 am to 3:30 pm. The aim of this workshop is to hold a roundtable discussion on PreCommercial Procurement and potential partnership opportunities between industry or research cooperation partners for the THALEA PCP tender procedure. The purpose of the meeting will be to familiarize all participants with PreCommercial Procurement as an innovative funding tool of the European Commission by bringing market participants closer together. There will also be a PCP-workshop in Oulu on April 28th 2014. Further details will be published on the [Thalea website](#).

In order to provide a maximum of convenience and the opportunity to inform as many industry participants and tenderers as possible, in additional web conferences will be held on April 2nd and 4th from 11 am to 1 pm.

Please register for the web conferences and/or PCP workshop in Aachen before March 25th by sending an email to: thalea@ukaachen.de.

The Thalea PCP-process: status and next steps

In January 2014, Thalea published a Prior Information Notice in the Official Journal of the European Community (OJEC) and on the Tenders Electronic Daily platform (TED), a platform [dedicated to European public procurement](#) . The Prior Information Notice allows interested companies to get to know THALEA and prepare for the actual Call for Tender.

The PCP process will start with the official Call for tender, which will be published within several weeks from now. Interested companies and organizations are invited to write a convincing proposal with their ideas and concepts. Interested companies will receive relevant information about requirements and functional specifications of THALEA solutions. This information should be used to develop a proposal which presents a convincing solution design to the THALEA Consortium. All

submitted proposals will be evaluated by experts of the Thalea core consortium. Out of all proposals the five most promising will be selected and rewarded with a contract to participate in THALEA's PCP-process. For more tender information, please see the Thalea [Prior Information Notice](#) in Tenders Electronic Daily (TED).

Information in the submitted proposals will be treated confidentially in accordance to German legislation on public procurement and contracting.

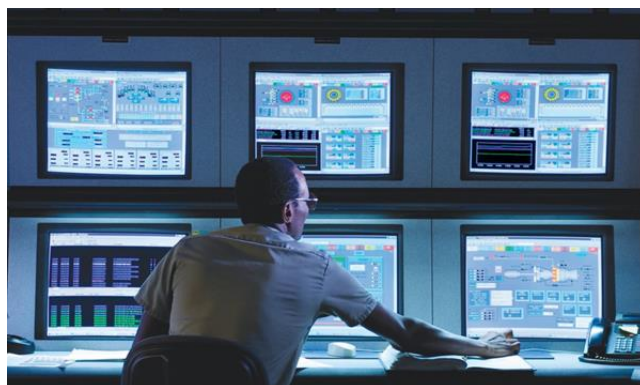
After this initial tender, the PCP is conducted in three phases:

- In phase 1, five selected suppliers participate in a competitive presentation of product design the consortium will evaluate the tenders with respect to their technical, economical and organizational viability. Planned duration: 4 months.
- In phase 2, the top three suppliers develop and present a prototype of the chosen ICU telemedicine systems to prove the functional requirements of the system. Planned duration: 12 months.
- In phase 3, the two most promising prototypes will be developed into a pre-production model. Planned duration: 6 months.

All submitted proposals will be evaluated. After this process, suppliers are able to commercialize their systems and hospitals all over Europe can procure the system according to European Union's regulation of public procurement.

Information for companies and organizations interested in joining the PCP process

Within the PCP process, technology partners may form consortia to jointly develop a solution. This was also made evident by the feedback we received on the Market Consultation. Therefore we have recently opened a section on our website for companies that are looking for partners to bid to THALEA in consortium. If you are interested, you can let us know your contact data and company information and we will publish this information for you. Please find out more on the [Thalea website](#).



Questions about Thalea?

We have received several questions concerning the upcoming PCP challenge during the Market Consultation and PCP preparation phase. You can find these questions and the answers to them in the [Q&A section](#) on the Thalea website.

Newsletters from Thalea

We will send the Thalea newsletter on a regular basis to keep you informed. If you have any comments regarding or questions about this newsletter, please send them to thalea@ukaachen.de.

Kind regards,

The Thalea team

You receive this e-mail because you are subscribed to the Thalea newsletter.

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